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317 ROUTE 17, PARAMUS, NEW JERSEY 07652 TEL. (201) 261-6800

May 10, 1971

Mr. T. Nelson, President
Nelson Systems
Box #3
Scoolys, Mountain, New Jersey

Dear Mr. Nelson:

We think the CTSI Execuport 300 data communications terminal belongs on a pedestal. So we put it there.

For more than a year, Execuport 300 has been rising steadily to its current status as the pacesetter among data communications terminals. No wonder: It's high speed, quiet, portable, self-contained, thermal page printing, and decidedly portable.

Some users have been telling us they would be willing to exchange portability for a lower price. So, we mounted Execuport 300 on a fixed base, renamed it the Execuport 300P (for pedestal) and knocked 15% off the price. Except for portability, the Execuport 300P matches the performance of Execuport 300 in every respect. And the cost is under \$3,200. Even less to quantity buyers.

If you're coming to Atlantic City for SJCC next week, that will be your first opportunity to see the brand-new Execuport 300P. Come see us at Suite 401 at the Ascot Motel, Pacific and Iowa Avenues, less than four blocks from Convention Hall.

Stop in any time. Rest your feet. Hoist a few. And see Execuport 300P, the data terminal that's so successful we put it on a pedestal.

Very truly yours,

Harry Edelson, Manager
Corporate Market Planning

P.S. At CTSI's suite in the Ascot, you'll have an opportunity to win a portable color TV. Don't miss it!